#### **PILOT Ad Hoc Committee**



# 4:00 p.m. Monday, April 18, 2016 Governmental Center - Second Floor Committee Room 400 Boardman Avenue Traverse City, MI 49684 Posted and Published: April 12, 2016

If you are planning to attend the meeting and you have a disability requiring any special assistance at the meeting, please notify the City Clerk, immediately.

The City of Traverse City does not discriminate on the basis of disability in the admission or access to, or treatment or employment in, its programs or activities. Penny Hill, Assistant City Manager, 400 Boardman Avenue, Traverse City, Michigan, 49684, 922-4440, TDD 922-4412, has been designated to coordinate compliance with the non-discrimination requirements contained in Section 35.107 of the Department of Justice Regulations. Information concerning the provisions of the Americans with Disabilities Act, and the rights provided thereunder, are available from the ADA Coordinator.

#### Ad Hoc Committee Members:

Commissioner Gary Howe, Chairperson Commissioner Brian Haas, Recording Secretary Commissioner Richard Lewis Penny Hill, Assistant City Manager 400 Boardman Avenue Traverse City, MI 49684 (231) 922-4440

Email: <a href="mailto:phill@traversecitymi.gov">phill@traversecitymi.gov</a> Web: <a href="mailto:www.traversecitymi.gov">www.traversecitymi.gov</a>

The purpose of the Ad Hoc Committee is to develop a proposed policy (regarding PILOT, Payment in Lieu of Taxes) and develop actions steps for other recommendations from the Joint Housing Task Force Report from April, 2015.

#### Agenda

- 1. Roll Call
- 2. Approval of Minutes of March 21, 2016 Meeting
- 3. Discussion evaluating the consequences of the current PILOT process and effectiveness of the program to meet needs of the City.
- 4. Review of Pilot Policy Template Developed by City staff
- 5. Review of City IFT Abatement Policy and worksheet
- 6. Public Comment
- 7. Task Review
- 8. Adjournment Next Meeting

# CITY OF TRAVERSE CITY PAYMENT-IN-LIEU-OF-TAX (PILOT) POLICY POLICIES & PROCEDURES

#### **PURPOSE STATEMENT**

Purpose of this policy is to administer Traverse City Code of Ordinance Chapter 881, herein after referred to as Chapter 881; which establishes a class of housing developments pursuant to State Housing Development Authority Act of 1966 (1966 PA 346, as amended; MCL 125.1401 et seq.; MSA 16.114(1) et seq.) which are exempt from payment of property taxes as an in lieu thereof pay a service charge. It is acknowledged that it is a proper public purpose of the State of Michigan and its political subdivisions to provide housing for its citizens of low income and to encourage development of such housing by providing for a service charge, in lieu of property taxes, in accordance with State Housing Development Act of 1966 (1966 PA 346, as amended, MCL 125.1401, et seq). City of Traverse City is authorized by this Act to establish or change the service charge to be paid in lieu of taxes (PILOT) by any or all classes of housing exempt from taxation under this Act at any amount it chooses not to exceed taxes that would be paid by for this Act.

It is further acknowledged that such housing for persons of low income is a public necessity, and as the City of Traverse City will be benefited and improved by such housing, the encouragement of the same by providing certain real estate tax exemption for such housing is a valid public purpose. Further, that the continuance of the provisions of this article for tax exemption and the service charge in lieu of taxes during the period contemplated in this article are essential to the determination of economic feasibility of this housing development, which will be constructed and financed in reliance on such tax exemption.

It is further acknowledged that while this housing is a public necessity, so too is the proper development of the community in general. It is the duty of the City Commission, with help from the City Planning Commission, that this community is developed in a manner consistent with the comprehensive plan. Therefore, each application must be considered for its consistency with the overall goals and objectives of the future planning and development for the City of Traverse City. The existence of this policy and the Tax Exemption Ordinance in no way infers a right to such tax exemption, and the City Commission's action on each application is within its discretion.

#### **GENERAL POLICIES & PROCEDURES**

- I. PILOTS granted by City of Traverse City are not entitlements, but are reserved for projects that would not be financially feasible in the absence of the PILOT incentive.
  - 1. Any development project that is under construction, excluding stabilization, site preparation, or utility work, is not eligible to apply for or to receive a PILOT.
  - 2. To be eligible for a PILOT, value of proposed building renovations, site improvements, or new construction must be equal to or greater than <a href="mailto:sixty-percent (60%)">sixty-percent (60%)</a>? thoughts of the Total Project Cost (defined as property & building acquisitions costs, financing expenses).

- 3. To be eligible to apply for a PILOT, an applicant must own the property or have an option or other right to purchase the property under consideration.
- 4. To be eligible for a PILOT, residential projects must reserve at least \_\_\_\_\_% of the units for affordable housing.
- 5. Multi-family residential or housing facility is defined as two or more residential units located in a single building, on one parcel of land or on contiguous parcels of land.
- 6. An applicant will have up to one (1) year from the time of approval by the City Commission to start construction. Construction must be completed within two (2) year from the time of approval.
- 7. These policies and procedures, as adopted by City Commission, will be reviewed every five (5) years to ensure the ongoing efficiency and effectiveness of the PILOT program.
- 8. Prior to commencement of construction, Applicant shall provide satisfactory evidence to the City of Traverse City that it has received a reservation from the Authority of Low Income Housing Tax Credits under §42 of the Internal Revenue Code of 1986. (www.irs.gov/pub/irs-drop/rr-04-82.pdf)

#### **APPLICATION PROCESS**

- 1. Pre-Submittal Conference: A meeting with the City Manager, City's Zoning Administrator, and City Assessor, must occur before submitting a PILOT application—. This meeting is to acquaint all parties with the scope of the project and any related issues. This meeting also serves to familiarize the applicant with the PILOT process and policies.
- Submission of Application: Application must be assembled based upon requirements as set forth, thirty days in advance of said request.
   Application forms are available \_\_\_\_\_\_\_ on line at City

Managers office-?.

One original, five (5) copies, and an electronic version of the application must be submitted no later than four (4) weeks prior to a Regular City Commission meeting, typically held on the first and third Monday of each month. The applications should be delivered to: City Manager, City of Traverse City, 400 Boardman Avenue, Traverse City, MI 49684.

- 3. City Staff Review: City staff will review the submitted application and forward to the City Commission with a recommendation for their consideration.
- 4. City Commission Review: City staff will notify applicant of the regular meeting at which application will be considered. For application to be considered by the City Commission, the applicant, or appointed representative must be present at the meeting. Incomplete applications will not be presented to the City Commission for review.
- 5. Approval: If the project is approved by the City Commission, the City Clerk will submit it to the State of Michigan with the adopted resolution.

**Comment [KS1]:** Is this really all necessary? Can we just scan it in and send it out?

Comment [KS2]: This is the first time a resolution is mentioned...should we mention somewhere the requirement of a resolution for local approval?

#### APPLICATION FEE

A non-refundable application fee of \$350.00?, payable to the City of City of Traverse City, is due upon submission.

#### SUMMARY OF APPLICATION REQUIREMENTS

Applicants must supply the following information and indicate any items that are not applicable to their project.

- 1. Name, address, and telephone number of the applying entity. Name of applying entity's representatives and any other financial guarantors of the Project and addresses, emails, and telephone numbers if different from above.
- 2. Background information about the applicant and guarantors, including development experience, if any, and all other relevant information the City may need to consider while reviewing the application. Describe the corporate or partnership structure as applicable.
- 3. Describe the proposed Project. Include in this section the following:
  - a. Intended usage.
  - b. Economic and environmental impact.
  - c. Square footage of the building and land area to be renovated.
  - d. Architectural renderings.
  - e. All other information needed to fully explain the project.
- 4. State the marketing plans for the project identifying the intended market. List the types of lessees anticipated. If the project is speculative, how long is full occupancy expected to take and who will manage the project?
- 5. Briefly describe the ownership and tax information for this Project. Include in this section the following:
  - a. State the location of the proposed project by street address and legal description.
  - b. Name the property owner at the time of application submittal.
  - c. If the Applicant does not presently own the property, attach a valid option to purchase the property.
  - d. Describe any and all existing financing, options, and liens on the property.
  - e. State the tax parcel number for all property involved with the Project and the current assessed value of the Property.
  - f. Are any assessments presently under appeal? If so, describe appeal status.
  - g. Will the Project result in the subdivision of any present tax parcel?
- 6. Provide a detailed development pro forma outlining proposed hard, soft, and financing costs associated with proposed development. Pro forma must also identify all sources of financing and terms, including Applicant equity, construction and permanent financing and any government assistance. Proposals will contain detailed costs breakdowns.
- 7. Are changes needed to the public space around the Project (Example; sidewalks, lighting, and planting)?
- 8. State proposed time schedule for the Project including anticipated dates for the following: a. Closing of the loan or contributing financing availability.
  - b. First expenditure of funds with regard to the project.

**Comment [KS3]:** This fee would be determined by a fee study – taking into consideration the time involved. I am thinking the CC would need to approve the fee by resolution as well.

**Comment [KS4]:** Do we have an application already or is it something we will need to draft up according to the below requirements?

**Comment [KS5]:** Not sure we should be asking questions within a policy. We should state what is needed and leave the questions for the application.

- c. Anticipated date construction will begin.
- d. Anticipated completion date.
- 9. Financial Background:
  - a. Attach current audited financial statements of the applicant and guarantors. If audited financial statements are unavailable, please submit non-audited statements.
  - b. State the relationship any applicant or grantor has had with any accounting firm over the last five years and reason for change, if any.
  - c. Give three credit references for the applicant.
- 10. Name any of the following that will be involved with the Project (with address and phone numbers):
  - a. Architects and engineers.
  - b. Contractor for project.
  - c. Other professionals.
  - d. Please describe any potential conflicts of interest the applicant or any grantor may have with any City Personnel or City Commission members.
- 11. Describe the following as to any applicant, guarantor, or other person involved with this project:
  - a. Any pending civil litigation involving this property or other business holdings.
  - b. Any pending criminal proceeding involving this property or other business holdings.
  - c. Any conviction, or other pending criminal matter, that is for any felony offense or any theft-related misdemeanor, involving this property or other business holdings.
- 12. Applicant or applicant's representatives must execute the following statement and provide it as part of the application.

#### SIGNED STATEMENT

The following statement must be included along with a dated signature of the applicant or applicant's representatives.

This application is made to induce the City of Traverse City to grant financial incentives to the applicant. Applicant declares that all statements contained herein are true and correct. All information materially significant to the City of Traverse City in its consideration of the application is included. Applicant authorizes the City of Traverse City to investigation of its credit in connection with this application. Applicant acknowledges that it has reviewed descriptions of the City of Traverse City PILOT program for which it is applying and agrees to comply with those policies. Applicant specifically will pay all reasonable costs, fees, and expenses incurred by City of Traverse City whether or not the incentive is granted or project completed.

#### FOIA PROTECTIONS OF CONFIDENTIAL MATERIAL

An applicant seeking Tax Exemption must file this application consistent with these PILOT policies and procedures approved by the City Commission. The City Commission acknowledges that any financial information received in connection with the application is sensitive information, and it therefore grants confidential status under the Freedom of Information Act for any financial information provided for use in considering this application. This status remains until an application is granted tax-exempt status.

**Comment [KS6]:** We have a somewhat standard statement we typically use, we should compare them

#### PILOT TERM AND PERCENTAGE CALCULATION

The maximum term of any tax exemption shall not exceed 35 years. The maximum service charge to be paid in lieu of taxes shall not exceed the taxes which would be paid but for the project's eligibility for exemption by virtue of MCL 124.1401, et.seq.

#### CITY OF TRAVERSE CITY ORDINANCE REFERENCE

CHAPTER 880- Tax Exemptions, CHAPTER 881 - Low Income Housing Tax Exemption, CHAPTER 1376 - Affordable Housing Standards

## STATE HOUSING DEVELOPMENT AUTHORITY ACT OF 1966 (EXCERPT) Act 346 of 1966

http://legislature.mi.gov/doc.aspx?mcl-125-1401

#### 125.1401 Legislative determinations and findings.

Sec. 1

(1) The legislature hereby determines that there exists in the state a seriously inadequate supply of, and a pressing need for, safe and sanitary dwelling accommodations within the financial means of low income or moderate income families or persons, including those families and persons displaced by the clearing of slums and blighted areas or by other public programs; that there exists in this state a high incidence of residential real property occupied by persons of low and moderate income which is not safe, sanitary, or adequate and that there is a pressing need for rehabilitation of that property; that large areas in municipalities have become blighted or, through programs to remove blight, have become vacant, resulting in the impairment or loss of taxable values upon which municipal revenue largely depends; that large numbers of middle and upper income persons and families have left municipalities which have high concentrations of low income persons and families resulting in a high demand for municipal services notwithstanding a low potential for generating revenues necessary to pay for those services; that the existence of blight, the inability to redevelop cleared areas, and the lack of economic integration is detrimental to the general welfare of the citizens of this state and the economic welfare of municipalities in this state; that the financing of housing for persons and families without regard to income will assist in preserving existing values of property within or adjacent to blighted or cleared areas; that economic integration will promote the financial and social stability of housing for families and persons of low and moderate income; that in order to improve and maintain the general character of municipalities having the aforesaid characteristics, it is necessary to promote the development of housing for persons and families without regard to income; that to increase the availability of safe and sanitary housing generally it is necessary to facilitate the purchase of existing housing by making financing for the purchase of existing housing available at affordable interest rates; that there are inadequate social, recreational, commercial, and communal facilities in residential areas inhabited by low income or moderate income families or persons and in areas blighted or vacant because of slum clearance, and that housing financed pursuant to this act will not be viable without adequate social, recreational, commercial, and communal facilities in the surrounding area; and that it is a valid public purpose to finance the acquisition and rehabilitation of existing housing or the construction of additional housing for those low or moderate income families and persons who would otherwise be unable to obtain adequate and affordable dwellings, to finance the rehabilitation of residential real property occupied or to be occupied by persons and families of low and moderate income who would otherwise be unable to afford the purchase or rehabilitation of residential real property which is safe, sanitary, or adequate, to finance housing for persons and families without regard to income in areas in municipalities which are experiencing blight or inability to redevelop land cleared of blight which are predominately populated by low and moderate income persons and families, to finance social, recreational, commercial, and communal facilities to serve those families or persons, to enhance authorityfinanced housing, to establish and provide acceleration and foreclosure procedures for authority-financed housing, and to acquire land for present or future development including that housing and social, recreational, commercial, and communal facilities; that it is a valid public purpose to finance safe, sanitary, and adequate mobile homes, mobile home parks, and mobile home condominium projects for persons and families of low and moderate income in order to facilitate the provision of affordable housing for such persons, to finance mobile homes, mobile home parks, and mobile home condominium projects without regard to income in areas in municipalities which are experiencing blight or inability to redevelop land cleared of blight which are predominately

populated by low and moderate income persons and families, and to finance social, recreational, commercial, and communal facilities in mobile home parks and mobile home condominium projects, the financing of mobile homes, mobile home parks, and mobile home condominium projects being necessary to fill a gap in the housing market.

- (2) It is further determined that the supply of low and moderate cost housing available for occupancy by certain persons with disabilities and certain elderly persons is being eroded through greatly increasing rental rates, and the conversion of low and moderate cost rental units into condominium units which are then sold at prices and under financing terms which are not affordable to those persons with disabilities and elderly persons. It is further determined that it is a proper public purpose to prevent the erosion of the supply of existing low and moderate cost housing available for occupancy by certain persons with disabilities and elderly persons by taking appropriate action to prevent the displacement of those persons with disabilities and elderly persons from existing low and moderate cost housing, including the making of loans enabling those persons with disabilities and elderly persons to continue to rent the units in which they reside.
- (3) It is further determined that to assure an adequate supply of safe and sanitary housing for families of low and moderate income within the financial means of those families, it is necessary to facilitate the purchase of safe and sanitary existing housing by those families; that, in addition, new single-family housing construction is inhibited by the inability of prospective purchasers to sell existing single-family residences, and that those conditions result in the reduction of the number of safe and sanitary dwellings which would otherwise be made available to persons of low and moderate income; and that the depressed economy and decreased employment in this state are detrimental to the general welfare of the citizens of this state. It is further determined that it is necessary in order to alleviate those conditions and is a valid public purpose to provide for the financing or refinancing, with the assistance of the authority, of the purchase of existing single-family residences for occupancy by low and moderate income families and families without regard to income in areas in municipalities which are experiencing blight or inability to redevelop land cleared of blight and which are predominately populated by low and moderate income persons and families.
- (4) It is further determined that there exists in this state a high incidence of residential rental property which is not safe, sanitary, adequate, or energy efficient, and that there is a pressing need for the rehabilitation of residential rental property in order to preserve and improve the state's existing housing stock. It is further determined that it is necessary in order to alleviate those conditions and is a valid public purpose to provide for the financing, with the assistance of the authority, of the rehabilitation of existing residential rental property without regard to the income of the persons or entities owning the property or of the tenants of the property.
- (5) It is further determined that there is a statewide pressing need for programs to alleviate and prevent conditions of unemployment in the housing industry, to preserve existing jobs and create new jobs to meet the employment demands of population growth, to promote the development of construction related business enterprises, to revitalize and diversify the Michigan economy in general, and to achieve the goals of economic growth and full employment.
- (6) It is further determined that the construction and rehabilitation of safe and sanitary dwellings are necessary to the creation and retention of jobs in the state.
- (7) It is further determined that the retention, promotion, and development of the housing industry require additional means of financing to help existing business enterprises expand more rapidly, to promote the location of additional business enterprises in this state, and to alleviate and prevent conditions of unemployment.
- (8) It is further determined that economic conditions and single-family home mortgage market standards, activities, and practices, including forms of predatory and abusive mortgage loan financing, have resulted in an increase in the incidence of mortgage loan default and mortgage foreclosure in the state, and that there is a pressing need for the creation of programs to assist low and moderate income individuals and families with the refinancing of single-family mortgages in this state, which programs will prevent families from losing their homes and help to stabilize the housing market in this state.
- (9) The legislature finds that the conditions described in subsections (1) to (8) cannot be remedied by the ordinary operation of private enterprise without supplementary public participation and that the authority and powers conferred by this act constitute a necessary program and serve a valid public purpose.

History: 1966, Act 346, Eff. Mar. 10, 1967; -- Am. 1968, Act 343, Imd. Eff. July 19, 1968; -- Am. 1970, Act 129, Imd. Eff. July 29, 1970; -- Am. 1976, Act 410, Imd. Eff. July 29, 1977; -- Am. 1977, Act 130, Imd. Eff. Oct. 25, 1977; -- Am. 1979, Act 49, Imd. Eff. July 7, 1979; -- Am. 1980, Act 284, Imd. Eff. Oct. 10, 1980; -- Am. 1981, Act 173, Imd. Eff. Dec. 10, 1981; -- Am. 1982, Act 506, Imd. Eff. Dec. 31, 1982; -- Am. 1983, Act 217, Imd. Eff. Nov. 16, 1983; -- Am. 1984, Act 215, Imd. Eff. July 10, 1984; -- Am. 1998, Act 33, Imd. Eff. Mar. 18, 1998; -- Am. 2008, Act 54, Imd. Eff. Apr. 3, 2008

# The City of Traverse City Office of the City Clerk

GOVERNMENTAL CENTER 400 Boardman Avenue Traverse City, MI 49684 (231) 922-4480 tcclerk@ci.traverse-city.mi.us



## RESOLUTION ESTABLISHING TRAVERSE CITY PROPERTY TAX ABATEMENT GUIDELINES

With the acknowledgment that both an Applicant Company's investment in a proposed project and the City's investment through the granting of property tax incentives is to encourage the economic growth of all, the following guidelines for the granting of an Industrial Development District, the issuance of an Industrial Facilities Certificate as provided by PA 198 of 1974 as amended and/or the issuance of a New Personal Property Exemption Certificate as provided by PA 328 of 1998 as amended have been established.

- 1. Applications for the establishment of an industrial development district, an industrial facilities certificate, new personal property exemption certificate or the transfer of an existing certificate shall be submitted to the City Manager for study and recommendation.
- 2. Final approval of a district or certificate shall be decided by the City Commission. The City Commission shall exercise its discretion to determine the maximum term and conditions of any and all certificates pursuant to the Traverse City Property Tax Abatement Policy and Duration of Certificates Guideline, attached hereto as Exhibit A and made a part hereof.
- 3. All Industrial Facilities certificates granted by the City of Traverse City shall be for an initial period of two years. After successful completion of a compliance review by the City Manager, the additional remaining years determined by the original analysis shall be awarded by the City Commission, without public hearing. Further compliance review shall occur every two years following the grant of any additional years beyond the initial period of two years. If at any time the Applicant fails compliance review, the City Commission may revoke or reduce the term of the IFT. All New Personal Property Exemption certificates granted by the City of Traverse City shall be final, except as otherwise provided by the Agreement between the City and the Applicant.
- 4. Prior to approval of the issuance of an Industrial Facilities Exemption Certificate or a New Personal Property Exemption Certificate, the applicant and the local unit shall enter into a written agreement which states the following terms and conditions:
  - A. In the event the applicant has not substantially complied with the Application, with respect to the items described in the application, including but not limited to number of jobs promised, the total capital investment promised, and within the time frames provided in the Application, the abatement previously approved may be reduced or revoked by the local unit.
  - B. In the event that the Applicant's ad valorem and/or IFT tax is not paid by the stated due date, the abatement previously approved may be reduced or revoked by the local unit.

(Resolution Establishing Traverse City Property Tax Abatement Guidelines)

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- C. In the event the applicant ceases operation of its industrial facility in the local unit, so that it is no longer employing people nor producing goods, the local unit shall be repaid a portion or all of the amount of the taxes previously abated, in accordance with the provisions of the agreement.
- D. Any conditions deemed necessary by the City Commission to ensure compliance with the terms and conditions of the IFT or the new personal property exemption application and certificate.

I hereby certify that the above Resolution was adopted by the City Commission of the City of Traverse City at its regular meeting held September 21, 2010, and supersedes the Resolution adopted October 19, 2009, in the Commission Chambers of the Governmental Center, 400 Boardman Avenue, Traverse City, MI.

Benjamin C. Marentette, CMC

Deputy City Clerk

 $K: \verb|\tcc| lerk \verb|\lambda| trial Facilities Exemption \verb|\lambda| Resolution \verb|\lambda| Property Tax Abatement Guidelines$ 

#### Exhibit A

### **Traverse City Property Tax Abatement Policy**

A guide to measure the contribution the applicant facility has made or may make to the community.

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			A STATE OF THE STA		
Α.	Number of jobs created  One point for every full time, non-seasonal job created  Number of jobs retained	0	0		
	One half point for every full time, non-seasonal job retained.				
	Number of jobs for mentally or physically impaired	. 0	0		
	Two points for every job for mentally or physically impaired.				
В.	Average wage of new/retained jobs	\$0.00	0		
	One point per every \$.25 over \$8.50/hour excluding executive level salaried personnel.				
Α.	Total Investment  Total real property  Total personal property  One point for every 200,000 invested in new real property and/or 50,000 invested in new personal property.	\$0	0.00 0.00 0.00		
77.2. A				g: ^ - ▼•	d.
A.	Type of Industry. Compatibility with the immediate area.		0		
	(5 points maximum)				
В.	Public Services Required	1			
	1-10 points depending on the amount of additional public expanditures required to build or support facilities or equipment in application.		U	,	
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Α.	Location	To the second se			
	10 points if facility is in compliance with federal & state environmental laws and all local ordinances.		. 0		
8.	Exterior Appearance		0	٠	
	1-10 points if building and grounds is designed to complement and enhance surrounding neighborhood.				
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# DURATION OF CERTIFICATES GUIDELINE

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1-40 Points	4 Years	2 Years
41-60 Points	6 Years	3 Years
61-80 Points	8 Years	4 Years
81-100 Points	12 Years	6 Years

## **Traverse City Property Tax Abatement Policy**

A guide to measure the contribution the applicant facility has made or may make to the community.

A. Location  Bull Ding (15 points maximum)  Bull Ding (16 poin		Abatement Criteria	Information	Points	Total	Instructions
One part for every his time, non-seasonal job created Number of jobs retained One hat point for every his time, non-seasonal job related Number of jobs for mentally or physically impaired Two points for every job for mentally or physically impaired One part pre every 25 for mentally or physically interest prevention of part prevention of p		Jobs must be created within two years of issuance		50 max	33.06	5
One half point for every full time, non-seasonal job retained.  Number of jobs for mentally or physically impaired.  Job points for mentally or physically impaired.  B. Average wage of newfretainad jobs. One point for every \$2.50 over \$8.50 floor excluding executive ever labelined personnel.  INVESTMENTS.  INVESTMENTS.  INVESTMENTS.  A. Total Investment One point for every 20.00 mentaled in new next present intermediate after of certificate. (20 pts maximum)  A. Total Investment One point for every 20.000 mentaled in new next present intermediate after of certificate. (20 pts maximum)  S. D. S.	Α.	One point for every full time, non-seasonal job created				Enter the number of jobs to be created in the information column.
B. Average wage of new/retained jobs One point per every 325 over \$6.50/hour excluding executive level salaring personnel.  INVESTMENTS Investments must be completed within two years of issuance date of certificate. (20 pts maximum)  A. Total Investment One point for every 200 000 invested in new real property and or 6,000 invested in new real property. Real Property Personal Property Personal Property SO 0.00 S421.478 8.43  Type of Industry. Compatibility with the immediate area. (8 points maximum)  B. Public Services Required 1-10 points depending on the amount of additional public expenditure required to build or support facilities or expenditure.  10 points if facility is in compliance with federal & state environmental laws and at local certificances.  Facility is fully in the information column. Real & proposed development and the support of thisse problem.  Rated 0-10 based on compliance with federal & state environmental laws. As and a local certificances.  Facility is in compliance with federal & state environmental laws and at local certificances.  Facility is in compliance with federal & state environmental laws and at local certificance		◆ 10 d 200 N to the 2 decreased in	20	10		Enter the number of jobs to be retained in the information column.
S13,77 21.06  INVESTMENTS Investments must be completed within two years of Issuance date of certificate. (20 pts maximum)  A. Total Investment One point for every 20,000 invested in new real property and/or 50,000 invested in new real property.  Real Property Real Property S0 0,000 Personal Property S13,77 21.06  S20,000 invested in new real property and/or 50,000 invested in new real property. S0 0,000 Personal Property S20,000 invested in new personal property. S30,000 invested in new personal property. S30,000 invested in new personal property. S30,000 invested in new personal property. S421,478 8,43  INDUSTRY (15 pts maximum)  S20 investment S31,77 21.06  S31,77 21.06  S44,3  S44,478 S44,478 S45,478 S45,			0	0		
A. Total Investment One point for every 200,000 invested in new real property and/or 50,000 invested in new real property Personal Propert	В.	One point per every \$.25 over \$8.50/hour excluding executive		21.06		Enter the average wage of the jobs to be created or retained in the information column.
A. Location  A. Lo		Investments must be completed within two years of		20 max	8.43	
NDUSTRY (15 pts maximum)   15 max   15	Α.	One point for every 200,000 invested in new real property	\$0	8.43		property in the information column. Real & personal property are to
INDUSTRY (15 pts maximum)  A. Type of Industry. Compatibility with the immediate area.  (5 points maximum)  B. Public Services Required 1-10 points depending on the amount of additional public expenditures expenditures required to build or support facilities or equipment in application.  BUILDING (15 points maximum)  A. Location  A. Location  To points if facility is in compliance with federal & state environmental laws and all local ordinances.  The proposed development and the support of those public services, with 10 being in cade in industrial sone development and the support of those public services, with 10 being no additional public expenditure expenditure services, with 10 being no additional public expenditures with severe proposed development and the support of those public expenditures with 10 being no additional public expenditures with 10 being no additional public expenditures with 10 being no additional public expenditures with 10 bei						
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B. Public Services Required  1-10 points depending on the amount of additional public expenditures required to build or support facilities or equipment in application.  BUILDING  (15 points maximum)  Taked 0 - 10 based on compliance with all tederal, state and local laws and ordinances including but not limited to environmental laws, sewer pre treatment requests and requirements, fire inspections and codes, with 10 being if the applicant is significantly out of compliance with federal, state and local laws and ordinances and 0 being fit the applicant is significantly out of compliance with federal, state or local ordinances. Enter score in points column.  BUILDING  (15 points maximum)  Taked 0 - 10 based on compliance with all tederal, state and local laws and ordinances and 0 being if the applicant is significantly out of compliance with federal, state or local ordinances. Enter score in points column.  The points if facility is in compliance with federal & state environmental laws and all local ordinances.  Exterior Appearance  1-10 points if building and grounds is designed to complement and enhance surrounding neighborhood.	A.	area.		5		residential use and 0 being if located in non conforming zoning area
A. Location  To points if facility is in compliance with federal & state environmental laws and ordinances.  Exterior Appearance  1-10 points if building and grounds is designed to complement and enhance surrounding neighborhood.  IRated 0 - 10 based on compliance with all federal, state and local laws sever pre treatment requests and requirements, fire inspections and codes, with 10 being if complies with all federal, state and local laws and ordinances and 0 being if the applicant is significantly out of compliance with federal, state or local ordinances. Enter score in points column.  Rated 0 - 10 based on the aesthetic design of building and grounds enhancing the community with 10 being an innovative design which improves the neighborhood in all senses including but not limited to visual, audio and offactory perception and 0 being basic design which meets minimum legal standards. Enter score in points column.	В.	1-10 points depending on the amount of additional public expenditures required to build or support facilities or		10		Rated 0-10 based on how much increase in public expenditures will be required to service the proposed development and the support of those public services, with 10 being no additional public expenditure
A. Location  10 10 points if facility is in compliance with federal & state environmental laws and all local ordinances.  Exterior Appearance  1-10 points if building and grounds is designed to complement and enhance surrounding neighborhood.  Idws and ordinances including but not limited to environmental laws, sewer pre treatment requests and requirements, fire inspections and codes, with 10 being if compliance with all federal, state and local laws and ordinances and 0 being if the applicant is significantly out of compliance with federal, state or local ordinances. Enter score in points column.  Rated 0 - 10 based on the aesthetic design of building and grounds enhancing the community with 10 being an innovative design which improves the neighborhood in all senses including but not limited to visual, audio and olfactory perception and 0 being basic design which meets minimum legal standards. Enter score in points column.				15 max	15	
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Total Points 100 max 71.49						uneers minimum legal standards. Enter score in points column.
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